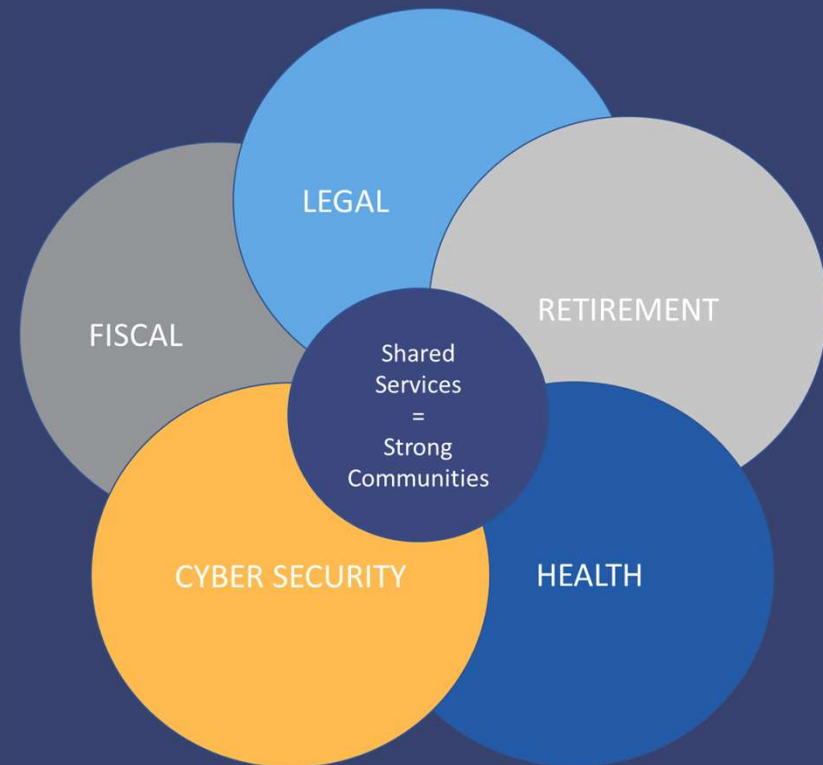


AML Shared Service Program

Strengthening local governments who may not otherwise have access to or capacity for these services independently.

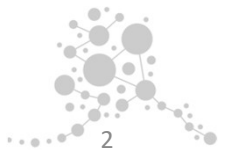
Dawn Wesley
Shared Services Manager



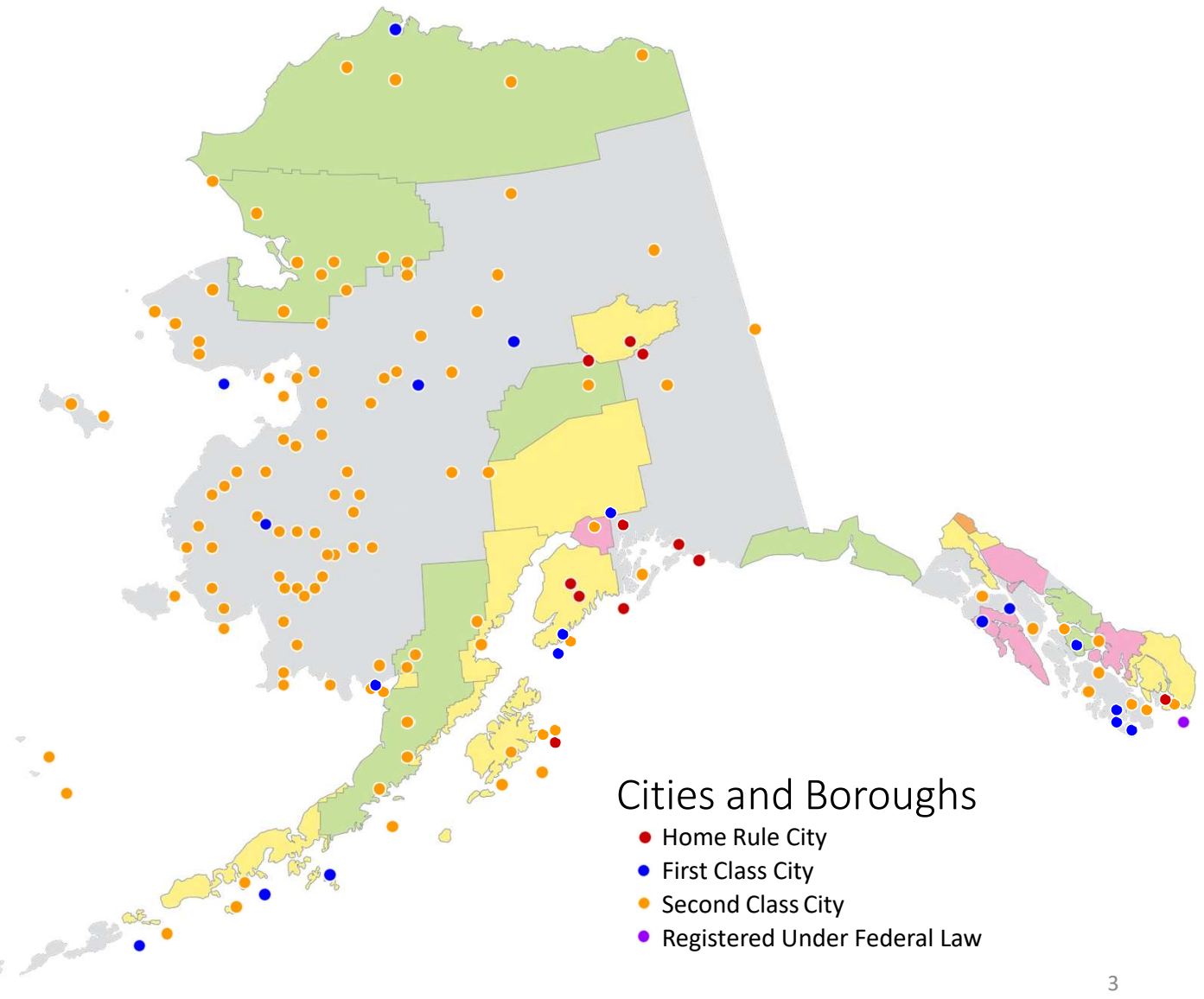


By the numbers

- 825,132 Alaskans served
- 165 AML Members
- Budgets ranging from \$70,000 to upwards of \$520,000,000
- Reduction in funds distributed to Municipalities and increased costs are leaving many municipalities in hard financial times.



AML Shared Services Program





FINANCIAL

Alaska Municipal
Financial Solutions
(AMFS)

AML providing 30 years of accounting experience

Processing

- **Accounts Payables**
- **Payroll**
- **Bank Reconciliation**

Assistance

- **General Ledger**
- **Journal Entries**
- **Budget Preparation**

Consultation

- **Budget Reporting**
- **Financial Statement**

Compliance

- **Audit Preparation**

Congrats!

Let us strengthen our program, while assisting you.
Be the first Community to sign up and receive 3 months **Free!**

- Must use QuickBooks online or be willing to convert from desktop version
- Must complete intake form
- Must provide last two year of financials

Email dawn@akml.org



CYBER SECURITY (AMCP)

NACo County Tech
Xchange

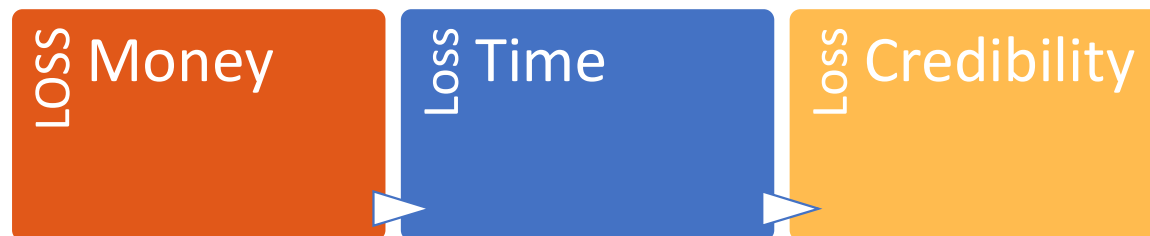
NACo Cyber Security
Collaborative

WaveRider/Tanium

Six cybersecurity predictions for 2021

It's not if it will happen, it's when

- Ransomware attacks are costly for state and local government entities. From 2017-2020, the estimated reported ransom paid per event in municipalities was \$125,697.
- Ransomware attacks can cause significant downtime and denial of critical community services, such as healthcare and law enforcement. One analysis pegged the average downtime from a ransomware attack at 9.6 days.
- Attacks on local government have risen significantly. Between 2018 and 2019 known attacks on local governments rose 58.5%.
- 53 percent of local government institutions do not track cyber attacks hitting their networks



Six cybersecurity predictions for 2021

It's not if it will happen, it's when

1. Remote workers will be the focus of cybercriminals through 2021
2. Legacy security architecture like VPNs will be the weak link for many organizations.
3. To cope with reduced budgets, CSOs and CISOs will seek convergence across security solutions.
4. Financial organizations beware, more attacks are coming
5. COVID-19 forced organizations to accelerate digital transformation efforts
6. The adoption of new technologies and increase in internet users means most of the world's population is at great risk of data exposure

Financial Institutions

Wells Fargo
Breach Cost
them \$3 billion

Computer Programs

Adobe
3 million
customers
Credit cards

Phones tablets

My Fitness Pal
150 million
users data

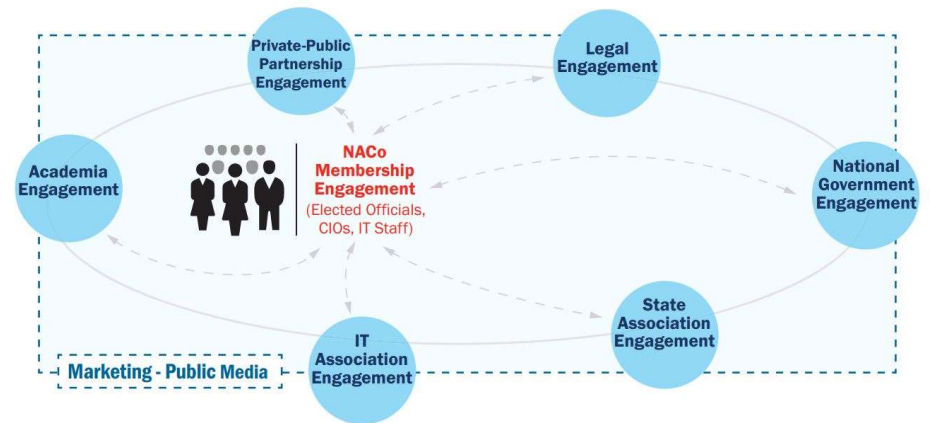
Websites

Linked In
165 million
logins &
passwords



COUNTY TECH
XCHANGE

CYBERSECURITY
COLLABORATIVE



For More Information Contact

Rita Reynolds, CTO

rreynolds@naco.org

Or visit


<https://www.naco.org/resources/signature-projects/county-tech-xchange>

- **MISSION:** Promote access to secure, resilient, and innovative county technologies through collaboration and cost-effective solutions.
- **VISION:** Enable and align technology to strengthen America's counties

Tech Xchange Benefits

Feature	Description	Benefit
Email Discussion Group	A rich community of interaction with other county IT professionals – over 500 members	Participation in county IT Leadership from across the United States sharing solutions and best practices
Communications	Monthly IT newsletters and Technology webinars presented by speakers from the federal, state, local and corporate communities	Access to vetted and reliable educational resources focused on local government technology needs
Portal	An online library of technology policies, job descriptions, request for proposals, best practices as well as toolkits	More effective time management when it comes to researching and developing processes to meet local government technology needs
Input/Feedback	Surveys garnering county feedback on technology opportunities such as technology software and services aggregate agreements	Input to developing national programs and services that are tailored to county technology needs
External Resources	Valuable external resources that county IT staff can leverage to improve their county IT infrastructure	Quick access and one stop location

Tech Xchange Portal


NACo County Tech Xchange
Private group 511 members

Search this site

[Home](#)
[Tech Portal Sponsors](#)
[Surveys](#)
[Discussion Community](#)
[Emerging Topics](#)
[NACo Programs](#)
[External Resources](#)
[Tech X Library](#)
[Tech X News \(Newsletter\)](#)
[Weekly Updates](#)
[Technology Webinars](#)
[Recent](#)


Tech Notes From the Desk of Rita Reynolds

Welcome to the NACo Tech Xchange! This portal has been designed with both local government IT leadership and elected officials in mind. The purpose of this portal is to provide access to relevant and up to date information on critical technology information, and supports the overall NACo Technology Blueprint which is made up of seven engagements (see image below).

This portal supports foremost "Membership Engagement." Here you will find opportunities to engage through discussion and a growing Library of technology job descriptions, policies, best practices, rfp's, toolkits and more. As needed, we will also post surveys to collect national information on the county perspective on technology legislation and other key issues.




We are always open to suggestions for improving this. So please be sure to submit your ideas using the survey below.

Sincerely, Rita D Reynolds, CGCIO, NACo CTO



[Downloadable PDF of Tech Xchange Features](#)

Special Thank you to our Tech Xchange Sponsors:



Empowering people who serve the public®


Suggestions/Feedback

Please help us with our Tech Xchange Portal by providing suggestions & feedback. We are here to make this the best resource for our ... counties and need your assistance!



CYBERSECURITY COLLABORATIVE

A CyberRisk Alliance Company

- Increases the access to information, intelligence, best practices and resources that creates an agile, cooperative ecosystem.
- The collective purpose of this network that is comprised of top tier public and private cybersecurity professionals
 - Representative Sample of 90+ members:
 - Private Sector – JP Morgan, Aflac, Yum Brands, Chipotle, ...
 - Public Sector – Department of the Navy, Fairfax County VA, Jefferson County Public Schools KY, Alameda County CA, ...
- Proactively strengthen America's counties to better defend and protect themselves, their communities and our economy from cyberattacks.

For more information, please contact:

Brandon Natsuhara, NACo Program Manager, (703) 896-0981, bnatsuhara@naco.org



Membership Benefits

Benefit	Description	Estimated Resources Saved
Primary membership	Membership for CISO and two appointed delegates, plus unlimited licenses for member portal and morning security reports	Hundreds of hours of research
Members-Only Task Force	Share best practices to solve challenges with a group of fellow members. Task forces typically meet 2-4 times over several months and results in the creation of an asset available to all members.	Greater than \$100,000 in consulting fees
CISO Rapid Response Calls	A group of 2-4 CISOs convened within 48 hours of request for collaboration on an urgent problem facing a member.	\$25,000 with a typical incident response contract
Private Member Portal	Members-only portal housing member created assets, discussion forums and member direct messaging platform.	Greater than \$200,000 in consulting fees
Morning Security Report	Daily member email with custom curated cybersecurity news stories from leading industry sources.	Hundreds of hours of research
Intelligence Briefings	Unclassified briefings and Q&As with national and global security experts that are vendor and analyst free.	Hundreds of hours of research
Cybersecurity Leadership Academy Scholarship	Full scholarship to 12-week online program with leading cybersecurity experts and 25% additional courses for you and your staff	Full scholarship equivalent to \$1,995



SUBSCRIPTION PRICING

TIER 1

\$ 1,460
Per Month

Population greater
than 200,000

TIER 2

\$ 1,042
Per Month

Population
between 25,000
and 200,000

TIER 3

\$ 625
Per Month

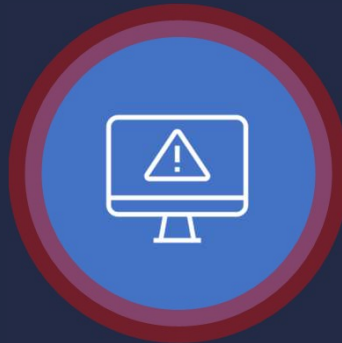
Population less
than 25,000



Municipalities Operate In a World of Growing Complexity



**Distribution,
Scale, & Variety**



**Threats &
Disruptions**



**Compliance
Regulations**

Complexity Results in:

- Poor IT Hygiene
- Lost Productivity
- Increase Risk for Breaches and Impact to Business



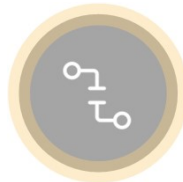
Tool Proliferation

Stitching data across systems is a huge challenge



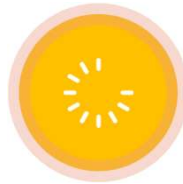
Visibility Gaps

12-20% more computers, servers and devices than expected. Laptops, desktops, phones etc.



Broken Workflows

12 days lost in inefficient patching and updating IT



Slow Response to Threats

266 days to identify and contain a data breach

WaveRider Managed IT Security Platform, powered by Tanium:

- The Perfect Cyber Security Solution for Alaskan Municipalities and Affiliates

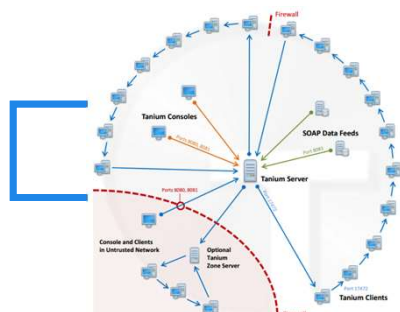


WaveRider Managed IT Security Platform

The WaveRider Security managed portfolio provides the capabilities to realize security and operational maturity with confidence

Trust

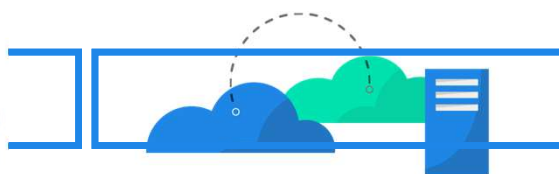
Gain real time asset visibility across all endpoints to govern and enforce policies



Reason • Decide • Enforce

Detection and Response

Secure endpoints with scale and speed



Identify • Respond • Remediate

IT Operation and Management

Single platform utilized by all teams across and all resource pools to gather data, scope and fix outages, and patch with confidence



Visibility • Resiliency • Security

Cyber Hygiene

Maintain a proactive stance against threats and risk



Cost • Compliance

Proven in the World's Top Enterprises and Organizations

Half of
Fortune 100



12 of 15
Top U.S. Financial Institutions



4 Branches
U.S. Armed Forces



6 of 10
Top U.S. Retailers



2 Year Plan

2 years paid up front =
22 months @ \$24.99 month per endpoint

Variable down payment amount +
remaining monthly payments to be determined
based on down payment amount

2 years monthly at
\$24.99 month per endpoint

3 Year Plan

3 years paid up front =
33 months @ \$23.99 month per endpoint

Variable down payment amount +
remaining monthly payments to be
determined based on down payment amount

3 years monthly at
\$23.99 month per endpoint



HEALTH

Alaska Municipal Health
Plan (AMHP)

NACo Live Healthy

Alaska Municipalities Health Plan

Joshua Weinstein



Updates

More comprehensive. **More** employers. **More** thoughtful structure, led by you.

- Reexamining our strategy due to COVID-19 in order create a more impactful plan
- Additional regulatory hurdles
- Seeking state approval
- Premiera is underwriting
- Open to other brokers
- Additional benefits
 - Life insurance
 - Disability

Anticipated Timeline



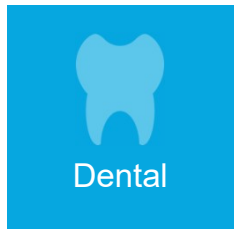


The new and improved Live Healthy Discount Program

Available to Borough residents

This is NOT Insurance.





Who can benefit?

NACo Member Boroughs can save their residents by enrolling in Live Healthy at NO COST and without any contracts required.

Learn more and enroll online at NACo.org/health



Live Healthy Program Savings



Prescription

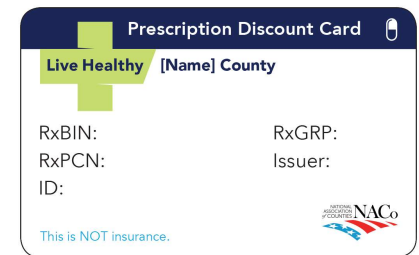


Dental



Health

- No-Cost Prescription Discounts
 - Increased average savings of 30% available at 66,000 retail pharmacies nationwide, including online
 - Any medication your furry friend receives that a human would, is eligible for a discount under the Live Healthy Prescription program
- Low-fee health discounts nationwide
 - Access 24/7 telemedicine service and save 15% to 75% on vision services, hearing aids and screenings, diabetes supplies, prepaid lab work and more
- Low-fee dental discounts nationwide
 - Save 15% to 50% on check-ups, cleanings, fillings, crowns, x-rays, root canals and more at over 110,000 participating providers



30 This is NOT Insurance.



NACo Membership Team



Kim Hall
Director of Membership



John Losh
Associate Membership Director

Questions? [Email - LiveHealthy@naco.org](mailto:LiveHealthy@naco.org)





RETIREMENT

Nationwide Deferred
Compensation

Help attract and retain good employees by having retirement saving options available, even if your organization does not have the funding available.

457B Deferred Compensation Plan

Annual Max Contribution Employee only Funded	Annual Max Contribution Employee/Employer Funded	Annual Max Contribution Employer only Funded
Under age 50 \$19,500	Under age 50 \$19,500	Under age 50 \$19,500
Over age 50 \$26,500	Over age 50 \$26,500	Over age 50 \$26,500
Last three years before retirement \$39,000	Last three years before retirement \$39,000	Last three years before retirement \$39,000

401A Deferred Compensation Plan

Employer Funded Only

No Max Contribution

Stand alone or in addition to a 457B Plan

**Pretax or Roth Contribution, Payroll deduction, Minimum monthly Contribution \$20*

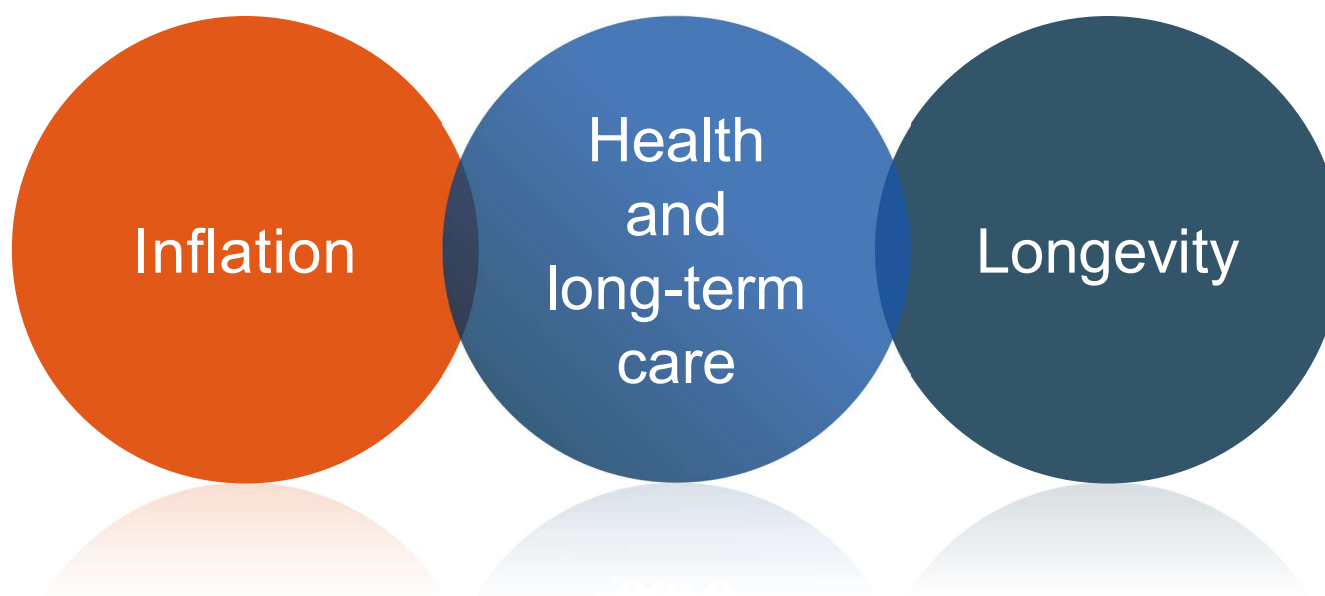


RETIREMENT 101

What's your plan?

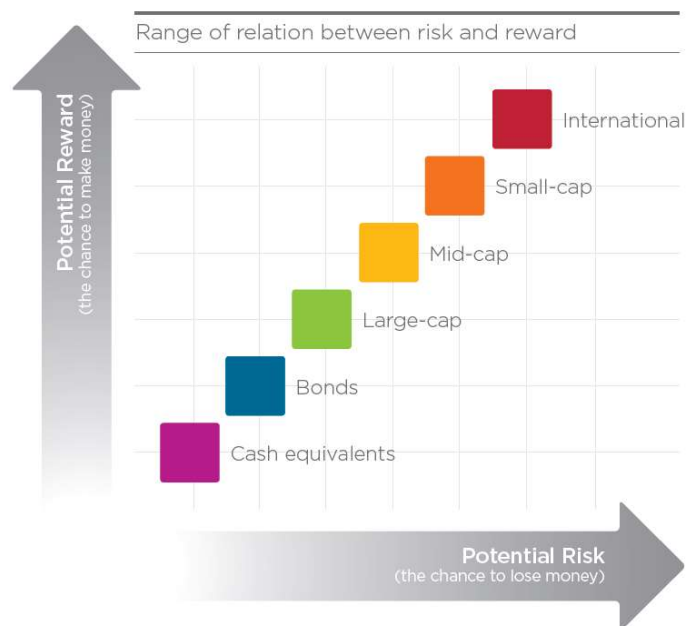
Will you have **enough money** to last through retirement?

The three major *costs in retirement*:



How does a 457(b) plan work?

Investing over the long term





LEGAL

Legal Defense and
Assistance Fund
(LDAF)

Legal Defense and Assistance Fund (LDAF)

- Provide access to appropriate and affordable legal advice ensuring code, ordinances, and overall activities are compliant with state and federal law.
- Underwrite litigation expenses as necessary
- Leverage monies of the Fund to accommodate the needs of participating municipalities

Coming Soon!

*Look for the program in early
2021.*



Virtual Scavenger Hunt during the 70th Annual Local Government Conference

1. Enter to win prizes provided by AML and the Shared Services Vendors.
2. Print off your entry form in the chat bar
3. Visit the AML Shared Services Booth and find the answers to the questions on the entry form.
4. Email or fax your entry form to dawn@akml.org or fax to 907-463-5480 by the end of the conference Friday November 20th.
5. Winners will be announced Monday November 23rd via email.



Virtual Scavenger Hunt

Name: _____

Email: _____

Alaska Municipal Financial Solutions (AMFS)

Question: What two tribes do Lisa belong to?

WaveRider Security

Who provides the software Tanium or WaveRider?

Who provides the service using that software?

Alaska Remote Seller Sales Tax Commission (ARSSTC)

What is the link to the Commission Website?

Live Healthy Discount Program

Can you use this discount for your pet prescriptions?

NACo County Tech Xchange

What year was the Xchange formed?

NACo Cybersecurity Collaborative

What number do you call to sign up?

Nationwide Retirement Solutions

Can an employer offer a program that is only funded by the employee?

What is the maximum annual contribution limit for someone under age 50?

Please submit scavenger hunt form to dawn@akml.org or fax to 907-463-5480

Winners will be announced Monday, November 23rd, 2020 via email!

Thank you!

Follow up Presentations

In Partnership with AML: WaveRider Security Informational Webinar

Monday, November 30, 2020 1:30 PM-2:30 PM

WaveRider Security is pleased to host an informational webinar in partnership with AML.

We are looking forward to answering any questions about the WaveRider Managed Security Program.

Nationwide Webinar, December 4th, Time TBD

In Partnership with AML: NACo Cybersecurity and County Tech Exchange Informational Webinar

Thursday, December 3rd, 2020 1:30 PM-2:30 PM

Join us as Rita Reynolds and Brandon Natsuhara from NACo present NACo's available options for your Cyber Security needs

Live Healthy, December 7th, Time TBD



Questions

Dawn Wesley
dawn@akml.org
907-790-5304

