

**Alaska Municipal League
FY20 BUDGET**

Jul '19 - Jun 20

**Ordinary Income/Expense
Income**

4000 · AML DUES

4001 · Municipal Dues

4001.A · Population < 200	23,500.00
4001.B · Population 201 - 1,000	76,110.00
4001.C · Population 1,001 - 5,000	53,600.00
4001.D · Population 5,001 - 40,000	128,607.00
4001.E · Population > 40,000	118,183.00

Total 4001 · Municipal Dues 400,000.00

4002 · Affiliate Dues

4002.A · AAMC	350.00
4002.B · AAAO	350.00
4002.C · AAHPA	350.00
4002.D · ACOM	350.00
4002.E · AFCA	350.00
4002.F · AGFOA	350.00
4002.G · AMAA	350.00
4002.H · AMMA	350.00
4002.I · ARPA	350.00
4002.J · AACOP	350.00

Total 4002 · Affiliate Dues 3,500.00

4003 · Associate Dues

4003.A · Small Businesses	2,000.00
4003.B · Medium Businesses	6,500.00
4003.C · State Agencies & Schools	4,650.00
4003.D · Large Businesses	11,850.00

Total 4003 · Associate Dues 25,000.00

4004 · NACo WIR Assessment 0.00

4007 · NLC Affiliate Dues 8,276.00

Total 4000 · AML DUES 436,776.00

41000 · CONFERENCES

4100 · Local Government Conference

4101 · Registration - NEO	35,000.00
4102 · Registration-Conference	105,000.00
4103 · Registration - Exhibitors	
4103.A · Member	3,000.00
4103.B · Government/Nonprofit	11,250.00
4103.C · Non Member	6,475.00
4103.D · Additional Rep	
4103.D1 · Member	900.00
4103.D2 · Non Member	2,400.00

Total 4103.D · Additional Rep 3,300.00

Total 4103 · Registration - Exhibitors 24,025.00

	Jul '19 - Jun 20
4104 · Sponsors	
4104.B · Elias	10,000.00
4104.C · Foraker	7,000.00
4104.D · North Star	18,000.00
4104.E · Partner	10,000.00
4104.F · Supporter	2,000.00
Total 4104 · Sponsors	47,000.00
4105 · Auction Sales	1,600.00
Total 4100 · Local Government Conference	212,625.00
4801 · Legislative Conference	
4801.A · Registration	12,000.00
4801.B · Winter Meeting Sponsorship	2,000.00
Total 4801 · Legislative Conference	14,000.00
4802 · Summer Conference	
4802.A · Registration	12,000.00
4802.B · Summer Conference Sponsor	2,500.00
Total 4802 · Summer Conference	14,500.00
Total 41000 · CONFERENCES	241,125.00
4200 · CONTRACT SERVICES	
4201 · ACOM Annual Contract	5,000.00
4202 · AMMA Annual Contract	5,000.00
4203 · AAMC Annual Contract	6,500.00
4208 · AFCA Annual Contract	5,000.00
Total 4200 · CONTRACT SERVICES	21,500.00
4400 · Investment Earnings	21,000.00
4504.5 · Job Announcements	
4504.1 · Job Announcements	500.00
4504.2 · Newsletter	0.00
Total 4504.5 · Job Announcements	500.00
4600 · Publications	
4601 · Municipal Officials Directory	
4601.A · Directories	1,000.00
4601.B · Advertising	1,500.00
Total 4601 · Municipal Officials Directory	2,500.00
4602 · Salary Survey	1,000.00
4603 · Newly Elected Officials	100.00
Total 4600 · Publications	3,600.00

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4900 · Programs	
4500 · Service Programs	
4501 · JIA Institutional Fee Pmt	160,000.00
4502 · AMLIP Service Fee	260,000.00
4503 · NACo Def.Comp	3,500.00
4504 · Gov.Purch - NACo	1,200.00
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Total 4500 · Service Programs	424,700.00
4902 · Online Sales Tax	65,000.00
4903 · Shared Services	
4903.A · Audit Services	0.00
4903.B · IT Services	0.00
4903.C · Forms & Filing	0.00
4903 · Shared Services - Other	60,000.00
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Total 4903 · Shared Services	60,000.00
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Total 4900 · Programs	549,700.00
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Total Income	1,274,201.00
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Gross Profit	1,274,201.00
Expense	
5000 · AMLIP	
5001 · Audit	17,000.00
5002 · Insurance	10,850.00
5003 · November Breakfast	0.00
5004 · Summer Catering	350.00
5006 · AML Staff Travel	2,500.00
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Total 5000 · AMLIP	30,700.00
6000 · PROFESSIONAL SERVICES	
6001 · Lobbyist	75,000.00
6002 · AML Audit	10,000.00
6003 · AMLIP Audit/Insurance	0.00
6004 · IT Services	
6004-1 · Alaska Technical Solutions	6,000.00
6004-2 · Website	6,000.00
6004-3 · Website Hosting	500.00
6004 · IT Services - Other	0.00
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Total 6004 · IT Services	12,500.00
6005 · Consulting	0.00
6006 · Contractor - Legal	15,000.00
6007 · Contractor - Policy	10,000.00
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Total 6000 · PROFESSIONAL SERVICES	122,500.00

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6100 · PERSONNEL SERVICES	
6101 · PAYROLL (Salaries)	
6101-1 · Staff Bonus	10,000.00
6101-3 · Bonus	0.00
6101-4 · Nils Andreassen	130,250.00
6101-5 · Betty Svensson	115,000.00
6101-6 · Shawn Myers	78,000.00
6101-7 · Teresa Cleveland	47,741.00
6101-8 · Dawn Wesley	47,000.00
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Total 6101 · PAYROLL (Salaries)	427,991.00
6102 · Employee Benefits	
6102-1 · PERS	26,000.00
6102-2 · Insurance/Life & Health	85,000.00
6102-3 · Nationwide Retirement	9,357.00
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Total 6102 · Employee Benefits	120,357.00
6103 · Payroll Taxes	25,000.00
6105 · Vacation Hours Used	9,000.00
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Total 6100 · PERSONNEL SERVICES	582,348.00
6201 · Parking - AML	1,400.00
6301 · Rent - AML	40,000.00
6400 · BUSINESS INSURANCE & TAXES	
6401 · General Liability	1,000.00
6402 · Travel Accidental & Medical	900.00
6403 · Director and Officers	2,428.00
6404 · Workers Compensation	2,500.00
6405 · Business Licenses & Fees	100.00
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Total 6400 · BUSINESS INSURANCE & TAXES	6,928.00
6500 · DUES/SUBSCRIPTIONS	
6501 · WIR Dues	9,477.00
6502 · NLC Dues	16,500.00
6503 · Other	
6503.1 · Annual Memberships	
6503.A · Foraker	1,000.00
6503.B · AAHPA	35.00
6503.C · Western Municipal Association	500.00
6503.D · AMAA	50.00
6503.E · AGFOA	95.00
6503.F · Legislative Subscriptions	0.00
6503.G · Software Subscriptions	0.00
6503.I · Journal Subscriptions	0.00
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Total 6503.1 · Annual Memberships	1,680.00
Total 6503 · Other	1,680.00

	<u>Jul '19 - Jun 20</u>
6504 · Subscriptions	
6504.A · Legislative Subscriptions	900.00
6504.B · Software Subscriptions	1,000.00
6504.C · Journal Subscriptions	200.00
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Total 6504 · Subscriptions	2,100.00
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Total 6500 · DUES/SUBSCRIPTIONS	29,757.00
6600 · EQUIPMENT	
6602 · Software	
6602.A · Office365	650.00
6602.B · Godaddy Payroll	300.00
6602.C · Godaddy Shopping Cart	140.00
6602.D · Dropbox	100.00
6602.E · Rocket Genius	0.00
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Total 6602 · Software	1,190.00
6603 · Leases	
6603-1 · Xerox	11,000.00
6603-2 · Pitney Bowes	1,600.00
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Total 6603 · Leases	12,600.00
6605 · Furniture & Fixtures	1,000.00
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Total 6600 · EQUIPMENT	14,790.00
6690 · Mailing	
6690.A · Mailing	0.00
6690 · Mailing - Other	700.00
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Total 6690 · Mailing	700.00
6700 · OFFICE SUPPLIES	
6701 · Postage	500.00
6702 · General Office Supplies	1,000.00
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Total 6700 · OFFICE SUPPLIES	1,500.00
6800 · Internet/Phone	
6801 · Internet/Phone	
6801-1 · Phone	1,200.00
6801.2 · Internet	3,600.00
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Total 6801 · Internet/Phone	4,800.00
6802 · Teleconference Lines	
6802-1 · AML	700.00
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Total 6802 · Teleconference Lines	700.00
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Total 6800 · Internet/Phone	5,500.00

	<u>Jul '19 - Jun 20</u>
6900 · BANK CHARGES	
6901 · Bank Fees	800.00
Total 6900 · BANK CHARGES	<u>800.00</u>
7000 · PUBLICATION	
7001 · Municipal Officials Directory	
7001.A · Postage	1,700.00
7001.B · Supplies	
7001.B1 · Envelopes	0.00
7001.B · Supplies - Other	50.00
Total 7001.B · Supplies	<u>50.00</u>
7001.C · Production	5,000.00
Total 7001 · Municipal Officials Directory	<u>6,750.00</u>
7003 · Salary Survey	
7003.1 · Printing	60.00
7003.2 · Supplies	
7003.21 · Paper	200.00
7003.22 · Binders	45.00
Total 7003.2 · Supplies	<u>245.00</u>
Total 7003 · Salary Survey	<u>305.00</u>
Total 7000 · PUBLICATION	<u>7,055.00</u>
7100 · PUBLIC RELATIONS/PROMOTIONAL	
7101 · Public Relations	10,000.00
7101.1 · Gavel to Gavel	0.00
7102 · Gavel to Gavel Sponsorship	2,700.00
7103.1 · Primer Design	1,100.00
7103.2 · Primer Production	1,100.00
Total 7100 · PUBLIC RELATIONS/PROMOTIONAL	<u>14,900.00</u>
7200 · CONFERENCES EXPENSES	
7201.A · November Conference Expenses	
7201 · NEO - Catering	
7201.B · Tuesday	11,000.00
7201.C · Monday	11,000.00
Total 7201 · NEO - Catering	<u>22,000.00</u>
7202 · NEO - Presenters	2,500.00
7203 · NEO - Supplies	
7203.A · Binding	900.00
7203.B · Parliamentary Procedure Book	200.00
7203.C · Index Dividers	150.00
7203.D · Badge Templates	225.00
Total 7203 · NEO - Supplies	<u>1,475.00</u>

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7204 · Catering	
7204.A · AMLIP Breakfast	0.00
7204.B · AML Weds Lunch	13,000.00
7204.D · AML Thursday Reception	8,800.00
7204.E · AML Thursday Lunch	15,000.00
7204.F · AML Block Party	7,000.00
7204.G · AML Board Meeting	700.00
7204.H · AML Friday Breakfast	12,500.00
7204.I · AML Coffee & Refreshments	4,900.00
7204.K · Wednesday Breakfast	14,000.00
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Total 7204 · Catering	75,900.00
7205 · Shipping	1,600.00
7206 · Presenters	5,000.00
7207 · Onsite Printing	
7207.A · On-Site Printing 1	0.00
7207 · Onsite Printing - Other	800.00
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Total 7207 · Onsite Printing	800.00
7208 · Supplies	
7208.A · Folders	1,000.00
7208.B · Photo Booth	900.00
7208.C · Badge Holders	300.00
7208.D · Flowers & Decorations	400.00
7208.E · Paper	400.00
7208.F · Thank You Cards	125.00
7208.G · Badge Templates	200.00
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Total 7208 · Supplies	3,325.00
7209 · Staff Travel	
7209.A · Airfare	1,100.00
7209.B · Uber/Taxi	100.00
7209.C · Hotel Staff Tips	250.00
7209.D · Car Rental Fuel	15.00
7209.E · Annual Staff Dinner	200.00
7209.F · Hotel	0.00
7209.G · Parking	100.00
7209.H · Per Diem	1,500.00
7209.I · Car Rental	400.00
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Total 7209 · Staff Travel	3,665.00
7210 · ACoM, AMMA & AAMC CC	500.00
7211 · Technology-A/V	
7211.A · On-Site Day Rate	800.00
7211.B · A/V	1,300.00
7211.C · Airfare	276.00
7211.D · Per Diem	200.00
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Total 7211 · Technology-A/V	2,576.00
7212 · Scholarships	5,000.00

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7213 · Exhibitor Expenses	
7213.A · Paper	100.00
7213.C · Card Design	1,000.00
7213.D · Postage	300.00
7213.E · Printing	200.00
Total 7213 · Exhibitor Expenses	1,600.00
7214 · Sponsorship Expenses	
7214.A · Paper	100.00
7214.B · Signage	400.00
7214.C · Design	800.00
7214.D · Postage	150.00
7214.E · Printing	150.00
Total 7214 · Sponsorship Expenses	1,600.00
7216 · Program Expenses	
7216.A · Printing	1,509.00
7216.C · Design	3,000.00
Total 7216 · Program Expenses	4,509.00
7217 · Awards	120.00
7218 · Board Gift	1,000.00
Total 7201.A · November Conference Expenses	133,170.00
7400 · Legislative Conference	
7401 · Catering	10,000.00
7403 · Presenters	1,000.00
7404 · Supplies	
7404.A · Badge Holders	60.00
7404.B · Folders	120.00
7404.C · Paper	200.00
7404.D · Badge Templates	100.00
Total 7404 · Supplies	480.00
7405 · Misc. Expenses	250.00
7406 · Legislative Reception	6,500.00
7407 · Board Dinner	700.00
7408 · Scholarships	2,500.00
Total 7400 · Legislative Conference	21,430.00
7500 · SUMMER CONFERENCE	
7500.A · Staff Travel	
7500.A1 · Hotel	2,800.00
7500.B1 · Transportation	
7500.B2 · Airfare	2,000.00
7500.B3 · Car Rental	800.00
7500.B4 · Uber/Taxi	70.00
7500.B5 · Car Rental Fuel	65.00
7500.B6 · Airport Parking	200.00
Total 7500.B1 · Transportation	3,135.00

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7500.B7 · Per Diem	1,000.00
Total 7500.A · Staff Travel	6,935.00
7500.B · AML Catering	4,000.00
7500.C · ACoM Catering	2,500.00
7500.D · Presenters	1,000.00
7500.E · Supplies	200.00
7500.F · Program	1,000.00
7500.G · Scholarships	2,500.00
Total 7500 · SUMMER CONFERENCE	18,135.00
7600 · OTHER MEETINGS/CONFERENCES	
7601 · AML Board	
7601.A · May Board Meeting	
7601.A1 · Hotel Catering	2,900.00
7601.A2 · Board Dinner	1,500.00
7601.A3 · Staff Flight	1,100.00
7601.A4 · Staff Per Diem	390.00
7601.A5 · Uber/Taxi	60.00
7601.A6 · Airport Parking	90.00
7601.A7 · Board Travel	6,000.00
Total 7601.A · May Board Meeting	12,040.00
7601.B · WIR	3,000.00
7601.C · NACo	7,500.00
7601.D · Legislative Fly-In	2,500.00
7601.E · NLC - Washington D.C	4,500.00
7601.F · WIR Executive Directors Meeting	3,000.00
Total 7601 · AML Board	32,540.00
7605 · Staff NLC Travel	
7605.A · Congressional City Conference	
7605.A1 · Registration	530.00
7605.A2 · Airfare	900.00
7605.A3 · Per Diem	160.00
7605.A4 · Uber/Taxi	100.00
7605.A5 · Hotel	1,300.00
7605.A6 · Airport Parking	56.00
Total 7605.A · Congressional City Confere...	3,046.00
7605.B · SML State League Directors	
7605.B1 · Registration	710.00
7605.B2 · Airfare	1,100.00
7605.B3 · Per Diem	188.00
7605.B4 · Uber/Taxi	100.00
7605.B5 · Hotel	1,200.00
7605.B6 · Airport Parking	56.00
Total 7605.B · SML State League Directors	3,354.00

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7605.C · NLC Staff Workshop	
7303 · Lodging	0.00
7605.C1 · Registration	910.00
7605.C2 · Airfare	2,000.00
7605.C3 · Per Diem	300.00
7605.C4 · Uber/Taxi	240.00
7605.C5 · Hotel	2,000.00
7605.C6 · Airport Parking	90.00
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Total 7605.C · NLC Staff Workshop	5,540.00
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Total 7605 · Staff NLC Travel	11,940.00
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7606 · Staff NACo Travel	
7606.A · Annual Conference	
7606.A1 · Registration	350.00
7606.A2 · Airfare	850.00
7606.A3 · Per Diem	255.00
7606.A4 · Uber/Taxi	100.00
7606.A5 · Hotel	900.00
7606.A6 · Airport Parking	90.00
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Total 7606.A · Annual Conference	2,545.00
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7606.B · NCCAE Directors & Executives	
7606.B1 · Registration	700.00
7606.B2 · Airfare	1,800.00
7606.B3 · Per Diem	320.00
7606.B4 · Uber/Taxi	200.00
7606.B5 · Hotel	2,600.00
7606.B6 · Airport Parking	180.00
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Total 7606.B · NCCAE Directors & Executiv...	5,800.00
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7606.C · DC Fly-In	
7606.C1 · Registration	350.00
7606.C2 · Airfare	1,000.00
7606.C3 · Per Diem	160.00
7606.C4 · Uber/Taxi	100.00
7606.C5 · Hotel	1,300.00
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Total 7606.C · DC Fly-In	2,910.00
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7606.D · WIR	
7606.D1 · Registration	430.00
7606.D2 · Airfare	650.00
7606.D3 · Per Diem	135.00
7606.D4 · Uber/Taxi	100.00
7606.D5 · Hotel	800.00
7606.D6 · Airport Parking	90.00
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Total 7606.D · WIR	2,205.00

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7606.E · NACo-NCCAE Knowledge Mgt. Fo...	
7606.E1 · Registration	400.00
7606.E2 · Airfare	1,000.00
7606.E3 · Per Diem	160.00
7606.E4 · Uber/Taxi	100.00
7606.E5 · Hotel	1,300.00
Total 7606.E · NACo-NCCAE Knowledge M...	2,960.00
Total 7606 · Staff NACo Travel	16,420.00
7607 · Staff Affiliate/Other Travel	
7607.A · AAHPA	
7607.A1 · Registration	375.00
Total 7607.A · AAHPA	375.00
7607.B · Council of the Homeless	
7607.B1 · Airfare	0.00
7607.B2 · Per Diem	0.00
7607.B3 · Uber/Taxi	0.00
7607.B4 · Hotel	0.00
7607.B5 · Airport Parking	0.00
Total 7607.B · Council of the Homeless	0.00
7607.C · District Outreach	
7607.C1 · Flights	2,000.00
7607.C2 · Car Rental	500.00
7607.C4 · Per Diem	600.00
7607.C5 · Uber/Taxi	100.00
7607.C6 · Supplies	500.00
Total 7607.C · District Outreach	3,700.00
7607.D · Misc. Meetings	
7607.D1 · Airfare	2,000.00
7607.D2 · Per Diem	260.00
7607.D3 · Hotel	600.00
7607.D4 · Uber/Taxi	100.00
Total 7607.D · Misc. Meetings	2,960.00
7607.E · GFOA/ICMA	
7607.E1 · Registration	690.00
7607.E2 · Airfare	1,000.00
7607.E3 · Per Diem	180.00
7607.E4 · Uber/Taxi	100.00
7607.E5 · Hotel	700.00
7607.E6 · Airport Parking	70.00
Total 7607.E · GFOA/ICMA	2,740.00

	<u>Jul '19 - Jun 20</u>
7607.F · Members' Meeting	
7607.F1 · Airfare	0.00
7607.F2 · Hotel	0.00
7607.F3 · Per Diem	0.00
Total 7607.F · Members' Meeting	<u>0.00</u>
7607.G · PNWER	
7607.G1 · Registration	0.00
7607.G2 · Airfare	0.00
7607.G3 · Per Diem	0.00
7607.G4 · Uber/Taxi	0.00
7607.G5 · Hotel	0.00
7607.G6 · Airport Parking	0.00
Total 7607.G · PNWER	<u>0.00</u>
7607.H · Rural Cap	
7607.H1 · Airfare	800.00
7607.H2 · Per Diem	250.00
7607.H4 · Hotel	250.00
7607.H5 · Airport Parking	60.00
7607.H6 · Car Rental	200.00
Total 7607.H · Rural Cap	<u>1,560.00</u>
7607.I · Southeast Conference/SWAMC	
7607.I1 · Registration	300.00
7607.I2 · Airfare	722.00
7607.I3 · Per Diem	100.00
7607.I4 · Uber/Taxi	50.00
7607.I5 · Hotel	300.00
7607.I6 · Airport Parking	28.00
Total 7607.I · Southeast Conference/SWAMC	<u>1,500.00</u>
7607.J · Fire Conference	
7607.J1 · Airfare	400.00
7607.J2 · Per Diem	65.00
7607.J3 · Uber/Taxi	40.00
7607.J4 · Hotel	400.00
7607.J5 · Airport Parking	35.00
Total 7607.J · Fire Conference	<u>940.00</u>
Total 7607 · Staff Affiliate/Other Travel	<u>13,775.00</u>
7608 · AML Board Travel Assistance	<u>5,000.00</u>
Total 7600 · OTHER MEETINGS/CONFERENCES	<u>79,675.00</u>
Total 7200 · CONFERENCES EXPENSES	252,410.00
7800 · Special Projects	
7801 · Online Sales Tax	50,000.00
7802 · Shared Services	30,000.00

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7803 · Association Health Plan	
7803.A · General Agent	15,000.00
7803 · Association Health Plan - Other	0.00
Total 7803 · Association Health Plan	15,000.00
Total 7800 · Special Projects	95,000.00
7900 · WEBSITE	
7901 · AML	0.00
7902 · AMLIP	0.00
Total 7900 · WEBSITE	0.00
7950 · Rebranding	
7951 · Website	0.00
7952 · Social Media	0.00
7953 · Design	5,000.00
7954 · Marketing	2,500.00
7955 · New Primers etc...??	0.00
Total 7950 · Rebranding	7,500.00
7960 · Professional Development	
7960.A · Foraker	1,000.00
7960.B · Coaching	1,000.00
7960.C · Leadership	1,500.00
Total 7960 · Professional Development	3,500.00
Total Expense	1,217,288.00
Net Ordinary Income	56,913.00
Net Income	56,913.00