## The New and Improved Live Healthy Discount Program:

**Marketing Materials Overview** 



## **HOW-TO GUIDE:**

An easy-to-use resource about your program support materials.



Last updated: June, 2020

## Table of Contents

1.	About the Live Healthy Discount Program				
2.	The Live Healthy "Saving Feels Better" Campaign				
3.	New Self-service Portal				
4.	Campaign Components				
5.	5.1 5.2 5.3 5.4 5.5 5.6 5.7 5.8 5.9 5.10	Website boilerplate message.  Prescription card carrier.  Acrylic stand and inserts.  Poster.  Print ads.  Informational FAQ.  Brochure.  Statement insert.  Digital ad.  Facebook post.  Resident-facing informational website.	8 9 10 12 13 14 15		
6.		nt program contact information			

## 1. About the Live Healthy Discount Program

The Live Healthy Discount Program is brought to your county, parish or borough by the National Association of Counties (NACo) to offer residents discounts on prescriptions, dental treatments and health costs, including vision procedures, hearing aids and screenings, prepaid lab work, diabetes supplies, 24-Hour telemedicine, 24-Hour Nurse Hotline, and a lot more. This is an easy way to deliver savings to your community and help residents live healthier lives.

## More savings, more tools, more benefits: A brief overview of the program

## **Prescriptions**

Residents can use their no-cost prescription discount card for savings at over 66,000 pharmacies at home and across the country. You do not have to sign up or register – simply present your card for instant discounts when you pick up your medications.

## **Dental**

Residents can receive dental discounts on a wide range of procedures and services for a low monthly or annual fee. Includes check-ups, x-rays, cleanings, dentures, root canals, extractions and more.

## Health

Health discounts are available for a wide range of services, supplies and more for one low monthly or annual fee. Includes discounts on vision, hearing and diabetes supplies.

## Minute Clinic®

Nurse Practitioners and Physician Assistants are available to administer many services including vaccinations, physicals, blood pressure screenings and more.

Program	Monthly Individual Fee	Annual Individual Fee	Monthly Family Fee	Annual Family Fee
Prescription	No Cost	No Cost	No Cost	No Cost
Health	\$5.95	\$59.00	\$7.95	\$69.00
Dental	\$5.95	\$59.00	\$7.95	\$69.00

Save more than \$12 Individual / \$26 Family when you pay upfront for one year.



## 2. The Live Healthy "Saving Feels Better" Campaign

To reintroduce the program and inform local government officials about the new benefits and additional savings that residents can receive, we created the "Saving Feels Better" campaign to promote awareness.

## Enhancements to the program include:

- New services available including telemedicine and Minute Clinic
- Additional savings opportunities, and improved prescription savings
- Lower prices for the health and dental components of the program

The marketing campaign was developed to better communicate the program benefits to your residents who may be unfamiliar with the Live Healthy Discount Program – or for those who may have thought it was not available to them. You can be sure that the program is available to all your residents to help defray out-of-pocket costs that are not covered by health insurance.

## What do we want to communicate?

"Saving Feels Better" is the message we want to communicate because it refers to every aspect of savings and health. Our neighbors feel better when they save money...and they continue feeling better when they can have access to affordable care when they need it.

## Who can take advantage of the marketing?

Every NACo member county, parish and borough can take advantage of the free marketing support materials. Ordering materials has been made easier than ever through the creation of a self-service portal, available 24/7, with customization options to fit your unique needs.

## 3. New Self-service Portal

The Live Healthy Discount program support materials can be ordered through the new self-service portal at no cost to the local government office. As a government official, you have the ability to order and replenish any of the materials you need to keep your residents informed and involved. While you can quickly order anything from printed materials, to new discount cards, to online advertisements, your residents continue to benefit from the program by saving time and money, while living a healthier, happier life.

The portal has been designed for easy access and offers a variety of customization tools to fit your local government needs. You will even have access to a library of images to choose from. Simply log in using your credentials, personalize your pieces and place your order. You will receive your materials within 2 weeks of placing your order.

Your link to the portal is: LiveHealthy.myprintdesk.net

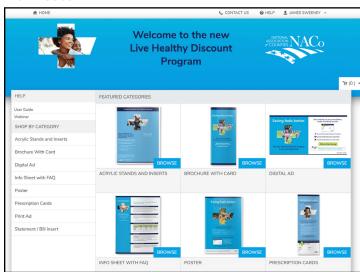
Below are some helpful screen shots to walk you through the process:

# Welcome to the new Live Healthy Discount Login Ver Name Password Remember User Name Remember User Name Fonget Your Password? New User 7 Register Provered by EFI Market Direct Storefront V10.6.0.24335 2 2004-2020 Electrocks For Imaging, Inc. EFI Productively Suits ©

## LOGIN SCREEN

Using your login credentials, you can gain easy access to the online portal to order additional materials when ready...

## **CATALOG SCREEN**



The Catalog page provides access to the available materials that you can customize with your county name and place orders.



## 4. Campaign Components

Here's a quick overview of the campaign marketing materials you can order through the online portal:

- 1. County website boilerplate messaging
- 2. Prescription card carrier
- 3. Acrylic stand and inserts
- 4. Poster
- 5. Print ad
- 6. Informational FAQ
- 7. Brochure
- 8. Statement insert
- 9. Digital ad
- 10. Facebook post
- 11. Resident-facing informational website

## **Usage considerations**

There are a number of different places the Live Healthy marketing materials can be used (pending permission in some cases). In addition to the following, we've included ideas for each component on the subsequent component pages.

- The lobby or front desk areas of local government offices
- The hallways of government buildings
- Local library bulletin boards and community areas
- Community centers, YMCAs, Civic centers, Rec centers
- Local post offices
- Welcome centers, athletic parks, social centers
- Gas stations, grocery stores, convenience stores
- Cultural centers, local theaters
- Amusement park offices, fairgrounds, racetracks



## 5.1 Website Boilerplate Message

**Description:** We want to ensure that everyone gets the same opportunity to participate in the program. That's why we're providing you with messaging below that you can use online whenever you describe the features of the Live Healthy Discount Program.

The National Association of Counties (NACo) developed the Live Healthy Discount Program to offer residents discounts on prescriptions, dental treatments and health costs – including vision and hearing services.

You choose to participate in as much of the Live Healthy program as is available to you. Residents receive prescription discounts at no cost, while health and dental discounts come at a modest fee.

- Save an average of 30% on the price of your prescriptions when you present your card at the pharmacy
- Residents have an affordable option to take advantage of health services through the Live Healthy Program, including vision, hearing, diabetes supplies, and telemedicine
- Residents can save up to 50% on most dental services at more than 110,000 dentists and specialists, as well as 15% to 75% at a large network of health providers

USAGE EXAMPLE



## County / Borough / Parish website page banner

Site navigation | Navigation | Navigation

## Live Healthy Discount Program

The National Association of Counties (NACo) developed the Live Healthy Discount Program to offer residents discounts on prescriptions, dental treatments and health costs – including vision and hearing services.

You choose to participate in as much of the Live Healthy program as is available to you. Residents receive prescription discounts at no cost, while health and dental discounts come at a modest fee.

- Save an average of 30% on the price of your medications when you present your card at the pharmacy
- Residents have an affordable option to take advantage of health services through the Live Healthy Program, including vision, hearing, diabetes supplies, and telemedicine
- Residents can save up to 50% on most dental services at more than 110,000 dentists and specialists, as well as 15% to 75% at a large network of health providers

## Back to Table of Contents

- Use the Live Healthy website boilerplate messaging on the Health and Well-Being page of your County / Parish / Borough website
- It can also be used on your social media properties like Facebook and Instagram

## 5.2 Prescription Card Carrier

**Description:** This includes some brief program details and the discount card that residents can cut off and keep for use.

BACK

**Size:** 3.375" x 9.25"



## Call **1-877-321-2652** or visit us online: LiveHealthyCard.com

Submit RxPCN, RxGRP, Full ID and 01 person code

online to CVS Caremark. For assistance, please call 1-800-364-6331.

There's more included in the Live Healthy Discount Program

than ever before:

know that you also receive disco on prescriptions **for your pets?** 

Note: The county, borough or parish name highlighted in magenta on all documents is where the name of your locality will display

## **Considerations:**

• Use the prescription card carrier with the acrylic stand and insert and place in government office buildings where counter or table space allows

PHARMACIST:

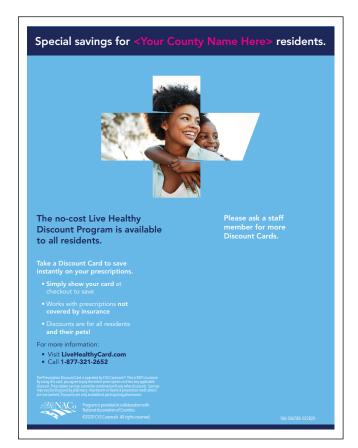
- Ask local doctor, dentist offices and Urgent Care facilities to see if they would allow you to place the prescription card carriers in an acrylic stand on a table or counter in the waiting room
- Consult with your local hospital to see if you can display the acrylic stand with prescription card carriers in the waiting room and common areas
- For locations willing to display the cards and stands, NACo can ship materials to them directly through the online portal



## 5.3 Acrylic Stand and Inserts

**Description:** This in an acrylic display stand with an 8.5" x 11" insert. The inserts will be updated per season, allowing you to get renewed interest in the program by simply sliding new inserts into the back of the stand. Place the prescription card carriers in the front pocket.

**Size:** 8.5" x 11"



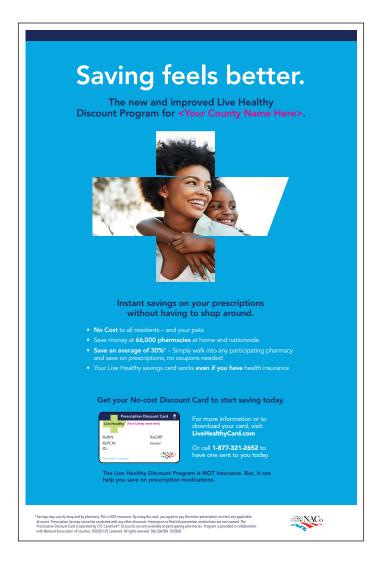


- Use the acrylic stand and insert to house the prescription card carriers and place in government office buildings where counter or table space allows
- Ask local doctor, dentist offices and Urgent Care facilities to see if they would allow you to place the prescription card carriers in an acrylic stand on a table or counter in the waiting room
- Consult with your local hospital to see if you can display the acrylic stand with prescription card carriers in the waiting room and common areas



**Description:** This large format poster can be displayed to attract attention.

**Size:** 12" x 18"



- The posters are best used in common areas of government buildings, offices, and hallways where they can be prominently displayed
- Another good option for the posters are on local bulletin boards at the library, community areas and local businesses

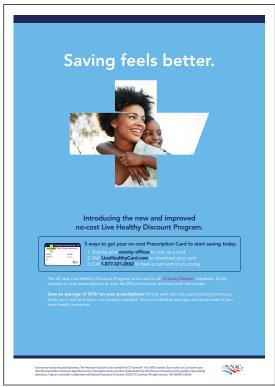


**Description:** These downloadable ads are ready to be personalized and sent to local publications.

**Size:** 9.5" x 13.25" (full page) 9.5" x 6.55" (half page)

3.65" x 8.625" (quarter page)

## FULL PAGE



## HALF PAGE



## QUARTER PAGE



- The ads have been developed to be used in local papers, magazines and circulars to help get the word out to residents
- They are print-ready and can be sent directly to your publications once you have entered your county, borough, or parish name
- If these sizes do not fit your needs, contact us at membership@naco.org

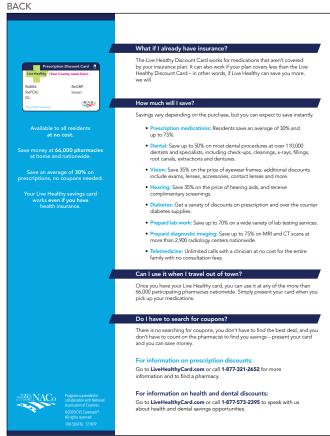


## 5.6 Informational FAQ

**Description:** This printed piece contains frequently asked questions about the Live Healthy Discount Program.

**Size:** 8.5" x 11"





- Place in the lobby or front desk areas of local government offices and libraries
- Post on community bulletin boards in community centers, YMCAs, Civic centers, Boys and Girls club and other local facilities
- Keep them handy to answer questions and pass them out to residents
- Provide this information to other government departments and inform colleagues in other offices about the program

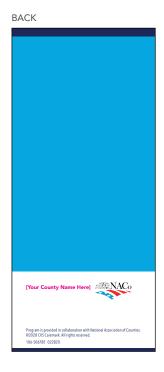


**Description:** The helpful brochure has more details about the program and its benefits. Also includes a no-cost Prescription Discount Card.

Size: 14.5" x 8.5" flat; 3.5" x 8.5" folded













## **Considerations:**

• Can be used in the acrylic stand or placed in stacks in local offices and hospitals

## 5.8 Statement Insert

**Description:** If applicable, you can order this piece to accompany a local notice or bill.

**Size:** 3.375" x 9.25"



## **Considerations:**

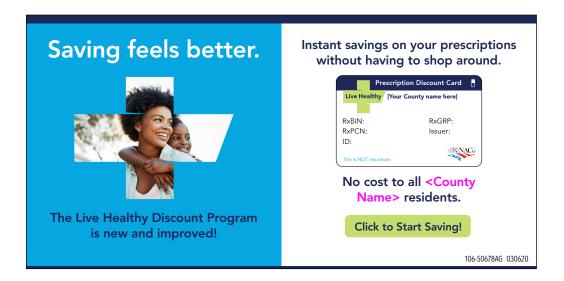
• Best used as an insert to a utility or tax bill being delivered directly to the home or place of business (in the case of small business owners)



## 5.9 Digital Ad

**Description:** Downloadable ad ready for digital publication once personalized to your locality.

**Size:** 636 x 320 pixels



## **Considerations:**

 Place on your county / parish / borough website to direct residents to the newly updated LiveHealthyCard.org website where they can find information about every aspect of the program



**Description:** Downloadable post ad ready for Facebook publication once personalized to your locality.

(Post or sponsored ad)

The no-cost Live Healthy Discount Program

(Headline)

Save an average of 30% on prescriptions starting today.

(Subhead)

Save on your prescriptions without having to shop around or worry about downloading coupons. (See more)

- No cost to residents of <Enter County Name>
- Save on prescriptions at participating pharmacies at home and nationwide
- Discounts work if you don't have insurance or if your insurance doesn't cover a prescription
- Learn more at LiveHealthyCard.com

## [Image]



Note: Please be sure to include the compliance code shown here at the bottom of each Facebook

ad you post.

It's easy to get your Live Healthy Discount Card. Click for more details

106-50678AK 020520

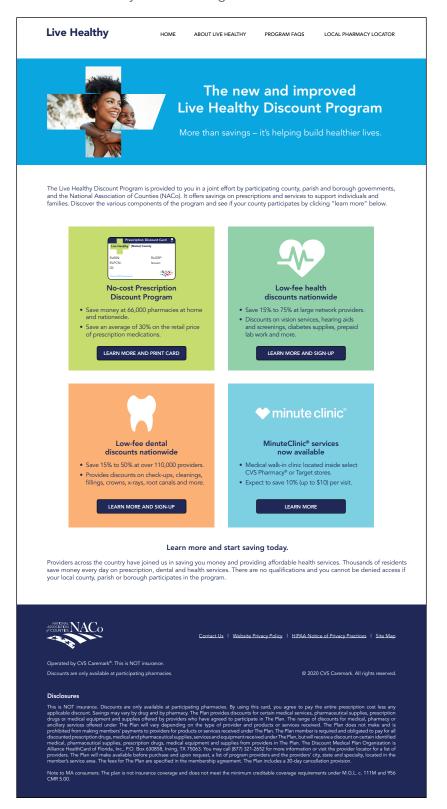
## **Considerations:**

Use on your county / parish / borough Facebook page as a post or as a
paid advertisement. Not sure how to advertise on Facebook? <u>Click here</u> for
easy-to-follow resources that can help you plan your next Facebook
ad campaign.



## 5.11 New Resident-facing Informational Website

**Description:** This new, easy-to-navigate website lets your residents check out all of the benefits of the Live Healthy Discount Program.





## 6 Important program contact information

You decide the level of your participation and how much opportunity you want for your residents to participate and save. The support materials are provided at no cost to county, borough, and parish governments. NACo provides additional support through their website and the LiveHealthyCard.com website, along with direct access to NACo resources by phone.

## Websites for more information

Information for Counties: www.NACo.org/health

Resident Resources: www.LiveHealthyCard.com

## Contact us for help

NACo Membership Team

Email: LiveHealthy@naco.org

Phone: 888.407.NACo (6226)

Back to Table of Contents

